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Patton & Pingtel Cooperate on Ground-Breaking IP-PBX Appliance

Patton licenses Pingtel SIP ECS software to create NanoServ, a feature-rich, low-cost IP-PBX appliance for small and medium businesses.

Gaithersburg, MD: Patton Electronics and Pingtel Corp. today announced a strategic relationship to deliver a purpose-built next-generation IP-PBX appliance to the under-30-extensions business market. The new ultra-miniature IP-PBX appliances will be based on a customized version of Pingtel's **SIPxchange ECS** running on Patton's **NanoServ™ Miniature Embedded Linux Platform**.

Available in early Q2, 2006, with a retail price under \$1000, the resulting product will be a low-cost, state-of-the-art, enterprise-grade, full-featured IP PBX and real-time communications platform. The appliance will support advanced call-control features, fully-integrated voice mail, multiple auto attendants and superior web-based system configuration and management. Future releases will include a small-business call center application and other advanced business features.

The NanoServ appliance is based on 100% standard SIP and will be fully compatible with state-of-the-art IP devices including Patton's full line of VoIP phones, gateways and routers.

"There is real value to the market coming from this relationship" said Scott Whittle, Patton's Director of Product Management. "Pingtel's software on Patton hardware will add awesome value to the Patton product offering of converged Voice Over IP solutions for integrators, channel partners, enterprise customers and service-providers"

Over the last few years, Patton, in conjunction with Patton-Inalp Networks (Switzerland), has put together a full range of pedigreed IP convergence products with robust software features enabling even the most unique VoIP deployments. Patton's SmartNode Voice over IP Gateways and Routers are used extensively by carrier and enterprise customers.

"Convergence will change the way office telephony systems are purchased, sold and supported" said, Burton A. Patton, Executive Vice President of Patton. "As IP-based telephony systems become highly functional, user-friendly, and ubiquitous, small enterprises will gain new levels of value by acquiring IP-based PBX products or bundled VoIP service offerings – or via large direct-response, e-commerce and other mass market players."

"Finally, small businesses can choose a standards-based offering at the right price – instead of the traditional high priced, closed, and proprietary key system alternatives," said Al Brisard, VP of Marketing at Pingtel. "Patton's new NanoServ not only puts next-generation

technology within reach of small business – delivering new levels of value and flexibility - but also provides enterprise-class functionality that was formally reserved for larger customers.”

Patton will display the NanoServ at the CeBIT Show in Hannover Germany being held between March 9-15, **Hall 13, Stand A58**.

Pingtel will display the NanoServ at the Spring 2006 VON Conference & Expo being held March 14-17 in **Booth 435**

About Patton

Patton is a multi-national manufacturer of voice and data communications equipment for carrier, enterprise and industrial networks. Patton markets a catalog of more than 500 products including SmartNode™ VoIP solutions that support SIP, H.323, and MGCP for analog and ISDN telephony; ForeFront™ solutions for TDM and IP service delivery and IPLink™ CPE solutions; CopperLink™ Ethernet Extenders; EtherBITS™ device servers; and a full range of network-connectivity products.

For more information or to request a free datacom catalog, please contact sales@patton.com.

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